

## KEEPING YOUR SEAT AT THE TABLE

There isn't enough time in the day. While you can't be everywhere at once, the Missouri Corn Growers Association is working to help defend and grow the industry on your behalf. From protecting and preserving today's international markets, to fighting for sound science at the regulatory level, to successfully extending tax credits in the state legislature, plenty is happening each week that could affect your operation.

One way to stay informed on ag policy, market development, upcoming events, and more is with StalkTalk, the official e-newsletter exclusively for Missouri Corn Growers Association members. To check if you're a member, or to join, call the Missouri Corn office at (573) 893-4181. Growers can also sign up for a one-year, three-year, or lifetime membership by visiting mocorn.org.

As a grassroots organization, the Missouri Corn Growers Association's strength stems from its members. Whether advocating for biofuels or driving home the benefits to state and federal policy makers, Missouri corn growers need to have a seat at the table in order to make our voices heard on the issues impacting farms and rural families. That's why becoming a member of MCGA is so important.





(573) 893-4181

3118 Emerald Lane Jefferson City, MO 65109



membership@mocorn.org











mocorn.org



2022
YEAR IN REVIEW

#### **MISSOURI CORN STAFF**

**Bradley Schad**Chief Executive Officer

Becky Frankenbach
Director of Communications

Cindy Remmert
Director of Finance

**Darrick Steen**Director of Public Policy

**Katie Marshall**Director of Grower Engagement

**Kurt Boeckmann**Director of Environmental

Programs

**Hilary Black**Associate Director of Communications

Lane Howard Associate Director of Market Development

Jacob Knaebel State Legislative Affairs Manager

**Ann Kistner** Membership Manager

**Kevin Buckallew**Grower Engagement Manager

**Lori Schulte**Operations Manager





FEDERAL POLICY
Atrazine | Fertilizer Costs



FARM BILL Farmers Need a Farm Bill



PUBLIC POLICY
Building the Base | Sound Public Policy
The Next Generation Fuels Act



ETHANOL Education is Key



DIVIDENDS THROUGH PARTNERSHIP Global Trade and Exports



2022 YEAR IN REVIEW

Monthly Calendar



FINANCIAL SUMMARY Budgets



CROP NUMBERS Missouri Harvest Report

# Planning for the Next Generation



My wife and I recently had
the immense joy of becoming
grandparents. As a lifelong farmer, there
are few things more meaningful than welcoming
the next generation to the land and our livelihood. It
is exciting to have the chance to teach the benefits
and opportunities we have in farming to not just our
children but yet another generation. And like other
proud grandpas, I can't wait to create memories on
the tractor seat and swap stories in the combine.

Like our family, many in agriculture can go back five or six generations, while some are just getting started. But we're all working the same soil that was here since creation, serving as the best stewards and continuing to learn with the long game in mind. We're also still learning from our past, using proven techniques like cover crops to improve sustainability, and implementing new and evolving technology to keep improving.

When it comes to investing your checkoff dollars through the Missouri Corn Merchandising Council, our approach is no different. I remember when I started farming in the 70s, and ethanol was just a pipe dream. But through checkoff investments, strategic partnerships, and a drive to improve markets, it has grown from a start-up to a thriving market for nearly a third of our crop. With continued progress in mind, we're building on that momentum to ensure

the process is more sustainable, reducing greenhouse gas emissions in fuel consumption, while simultaneously capturing carbon from the plants and recycling it for consumer use.

As a volunteer board of directors, we recognize the world needs today's corn growers to be productive and efficient, responsibly caring for resources, while meeting the needs of neighbors both here and abroad. This means digging into what we know and learning how to incorporate evolving technology in ways that allow us to precisely place seed, fertilizer, chemicals, and conserve soil in ways that set us on a successful path to high-quality, profitable yields.

Through partnerships with national organizations, working with conservation-focused coalitions, getting to know our buyers firsthand, and learning from the success of fellow farmers, we are investing in opportunities that meet the needs of both growers and customers.

Farming and our industry will constantly change. But whether you're a first-generation farmer or introducing that fifth generation to the joys of agriculture, one thing is certain – by learning from our past experiences and investing in ways to grow and improve, our momentum will no doubt carry us to that next market, and that next opportunity to welcome another generation back to the farm.

Sincerely,

Breat Hoew

Brent Hoerr • Palmyra
Missouri Corn Merchandising Council Chairman



## It Takes All of Us



"It's only three meetings a year." That was the infamous line
Jim Stuever used when asking if I would volunteer to serve on the Missouri Corn Growers
Association board. At that time, I was a member of the organization, but you don't know all the mechanics of something until you get involved. Besides, it's only three meetings.

I expected to work on issues like new uses, exploring global markets, and increasing corn grind through something called ethanol. Looking back, what I didn't expect was the degree politics plays in our daily lives.

Not exactly a short drive from the Bootheel, the first time I stepped foot in our State Capitol was during the MCGA annual meeting. Missouri Corn was battling to increase weight limits by 10% during harvest. It would put us on par with surrounding states and reduce the number of trucks on the road during a busy time of year. Having never lobbied before, I wasn't sure what to expect walking into the offices of our elected officials. It turns out the senators and representatives were eager to hear directly from the people impacted. We were able to pass the harvest waiver, and many bills since, because growers from all corners of the state cared enough to show up and speak up.

There's a lot more happening behind the scenes than I ever imagined before I got involved. From submitting comments to EPA regarding atrazine reregistration, pushing for a fair



shake in the farm bill, paving the way for the next generation of fuel at the federal level, or educating elected officials on the value of tax credits, MCGA is at the table advocating for corn growers. With all that taking place, our strength is in our grassroots.

From this vantage point, it is clear to see how important it is to be involved in and informed on the issues that can impact how we do business. While you might not be able to drive to Jefferson City, you can pick up the phone from anywhere, or take two minutes to sign a letter or send an email. Wherever you are, you can be a part of the message regardless of what part of the state you farm.

I could not have imagined the countless issues we've tackled together since I fell for Jim's line eight years ago. It takes us all working together to protect our way of life to keep moving our industry forward for the next generation. Thank you again for your time and commitment to Missouri's corn industry.

Sincerely,

Clint Stephens • Advance

Missouri Corn Growers Association President

# Corn Growers Push to End Fertilizer Tariffs INPUTS

With year-over-year price hikes
of up to 200% or more, fertilizer
accessibility and affordability continue
to be major factors impacting grower
profitability across the country. The International Trade
Commission's (ITC's) decision in 2021 to place tariffs
on imported phosphate fertilizers has compounded
the problem, and farmers are pushing back.

#### Sending a Strong Message to EPA on Atrazine

Throughout the summer, MCGA and partners worked diligently to stop the latest attack on atrazine by the Environmental Protection Agency (EPA). In late June, EPA used an activist lawsuit as cover to revise its registration for the key herbicide. Throwing sound science and transparency out the window, the agency proposed an extremely low ecological level of concern value of just 3.4 parts per billion, down from the published and scientifically proven 15 parts per billion. If finalized, the proposed action would result in new highly restrictive label mitigation measures and make atrazine outright impractical to continue using for many farmers.

Knowing input costs and EPA overregulation are a top concern, Missouri Corn went to work, leading the charge to educate growers and industry partners in



Late last year, the National Corn Growers Association, with the support of Missouri Corn, joined four other agricultural groups in encouraging the U.S. Court of International Trade to overturn ITC's decision. The court, which has not ruled on the matter, could remand the decision to ITC and ask that it reconsider its earlier decision, or it could uphold ITC's decision. Either way, the fight to overturn tariffs is a long game, and corn growers will be pushing back every step of the way.



the state and across the nation about the latest attack on atrazine. Our thanks to the thousands of growers who took action by signing the petition at golf tournaments, clay shoots, and field days, or submitting comments via postcards, online, and email.

The fight isn't over. The next step is ensuring EPA follows through with its promise to convene a formal Scientific Advisory Panel to examine the proposed revisions. If done correctly, this should allow for a detailed review of the agency's flawed decision. Rest assured, we will continue to hold EPA's feet to the fire. Thanks for your help in setting the record straight in the fight for sound science and commonsense.

# Farmers Need a Farm Bill

We Need To Hear from You!



Please take two minutes to complete a short online survey so we can best represent you in the upcoming farm bill discussions. Thank you for staying informed and involved.

Farmers have an enormous and often underappreciated charge: feed and fuel a growing population. The enormity of this capital-intensive undertaking comes with many variables – weather, price volatility, and market uncertainty, to name a few.

Reauthorized every five years, the farm bill provides the agriculture sector with critical risk management tools, which result in one of the most reliable food production systems in the world. All Americans may not understand how a farm operates or what it takes to grow a crop, but all consumers benefit daily from a predictable and affordable agricultural value chain.

America is fortunate to have the robust natural resources necessary for a thriving agriculture industry and providing certainty where possible is important.

It is vital Congress pass a strong farm bill in 2023.

#### **An Outsized Role**

Less than 2% of our country's population feeds 100%.

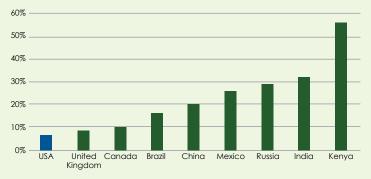
SOURCE: USDA - Economic Research Service, 2021

#### A System that Works

The U.S. consistently provides food at relatively low cost compared to other nations.

SOURCE: USDA - Economic Research Service, 2019

#### Percent of Consumer Spending on Food 2021



SOURCE: USDA ERS Data, NCGA Contributors

# Chicken or Egg? The Answer Is Yes



Increasing ethanol demand
through research, infrastructure
partnerships, and sound public policy
are core priorities for Missouri Corn. Our
organization continues to focus on short and longterm ethanol demand alongside the National
Corn Growers Association and other state corn

organizations, collaborating with automakers, retailers, pump manufacturers, researchers, and the ethanol industry to drive higher ethanol blends in the U.S.

Over the years, there have been many chicken versus egg discussions regarding if the corn and ethanol industries should first build infrastructure to support higher blends or push for aggressive policy decisions at the federal level. The answer is yes.



#### **Building the Base**

In the infrastructure lane, Missouri Corn has been working at both the state and national levels to increase the number of fuel pumps designed to maximize higher blends of ethanol. In partnership with the Missouri Agriculture and Small Business Development Authority (MASBDA), over \$4 million was secured at the state level for biofuel infrastructure, with half approved for ethanol-related projects. Funds were awarded to fuel retailers, fuel distributors, terminal companies, or fleet operations that dispense, or will soon dispense, ethanol blends of E15 or higher, or biodiesel blends of B6 or higher.

Expanding those efforts, Missouri Corn was a leading partner in a major pump manufacturing announcement with Wayne Fueling Systems. This agreement with the second-largest U.S. pump manufacturer ensures every fuel pump rolling off their line is certified to dispense ethanol blends

up to 40 percent. Additional discussions with other pump manufacturers are in the works to provide more consumer choice at the pump. Infrastructure is priority number one if we are to move to higher blends.

Beyond state borders, Missouri Corn joined other corn organizations in partnering with Pearson Fuels to upgrade fuel infrastructure in California to increase sales of E85. With the state's Low Carbon Fuel Standard, California has become the fastest-growing E85 market in the world, where it is reducing more greenhouse gas emissions than any other fuel. This was one small step toward increasing corn grind nationwide by increasing market demand for ethanol in expanding markets.

Missouri Corn also continues to research new opportunities through its partnerships with Oak Ridge National Laboratory, the ethanol industry, and the California Air Resources Board (CARB) on E15 approval in California, and conversations around sustainable aviation fuel.

#### Reinforcing with Sound Public Policy

Fighting to increase the availability of higher ethanol blends saves consumers money at the pump and strengthens our domestic energy security. But a resolution to an outdated regulatory barrier is needed soon to ensure drivers continue to have year-round access to safe, low-cost, low-emission E15.

Through Missouri Corn's persistent advocacy efforts, Gov. Mike Parson joined a growing coalition of Midwest governors formally requesting EPA fix this regulatory issue and make permanent year-round E15 in Missouri. While the agency intends to have consideration of the petition wrapped up by the 2023 summer driving season, legislation has also been filed in both the U.S. House and Senate. A stepping stone to higher blends, these efforts provide a commonsense resolution to

a long-standing, outdated barrier to ensure drivers across the country continue to have year-round access to safe, low-cost, low-emission E15. But there is more that can be done to drive long-term ethanol demand.

Corn farmers, like all Americans, want access to the lowest cost, most efficient, and safest fuel. Corn ethanol is uniquely positioned as it is the only option that checks all of these boxes today. In addition, studies have shown that to optimize the performance of future engines, a high-octane fuel should utilize between 20%-40% ethanol compared to the 10%-15% blends that are standard across the U.S. today.



Growers from District 7 discuss MCGA legislative priorities, including higher ethanol blends, E15 tax credits, and infrastructure, during a visit with Sen. Jason Bean (center) in the State Capitol.

# Ultimate Win? The Next Generation Fuels Act



# that would help advance higher ethanol blends is the Next Generation Fuels Act. 11

"A top priority at the national level is advancing ethanol as a key solution to addressing emissions and high fuel prices. As corn growers, we must stay engaged on federal policy because we know ethanol is the answer today to help provide tomorrow's highoctane, low-carbon, renewable fuel and continue to support corn demand," says Gary Porter of Mercer. Porter is a past MCGA president serving his second term on the National Corn Board. "One of the key policies that would help advance higher blends of ethanol is the Next Generation Fuels Act. We are continuing our efforts to help more members of Congress understand the solutions ethanol offers and ask them to co-sponsor the Next Generation Fuels Act, as well as support near-term needs such as restoring full market access for E15."

Crafted with strong input from Missouri Corn, bipartisan support of the Next Generation Fuels Act is key to our nation's long-term energy security. An all-encompassing and technical bill, NGFA cleans up our nation's fuel supply and transitions light-duty vehicles to use high octane (corn-based) fuels to reduce greenhouse gas emissions, improve air quality and increase fuel efficiency. The bill ensures a clean, low-carbon octane source like ethanol is used as a substitute for toxic aromatics and opens the door for auto manufacturers to produce more fuel-efficient vehicles.

The long-term demand potential of the Next Generation Fuels Act would drive corn-based ethanol blends above 15% across the nation while growing corn demand by an additional 1.8 billion bushels annually. It also decarbonizes liquid fuels as vehicle technology advances and reduces harmful aromatics in gasoline, which improves air quality and health for all of us.



## Ethanol Education is Key

Whether in the infrastructure or policy lane, making sure political and regulatory audiences in Washington, D.C., understand the benefits of ethanol is crucial to our success. Knowing we have a positive story worth sharing, Missouri Corn invested in a national effort to ensure ethanol's positive message is reverberating across diverse media platforms.

Supporting messages were sponsored in Politico and AgriPulse, two popular publications widely read on Capitol Hill.

Other notable education and awareness efforts include:

- Editorial Articles: placed in Washington,
   D.C.-based publications, Fox Business,
   and Real Clear Energy
- Satellite TV Tour: Estimated audience size of more than 18 million
- Satellite Radio Tour: Estimated audience size of 27 million listeners

Efforts are underway for 2023, with additional editorial articles, print, radio, digital and content in some of the most popular publications and social media channels utilized by political and regulatory staffers. As Congress struggles to find a solution, corn farmers are working to educate those in Washington, D.C., on how ethanol can be part of the answer to increasing our nation's energy security. And the stories we have to share are only getting better.







## Paying Dividends Through Partnership



With longstanding and robust support from Missouri Corn, the U.S.
Grains Council's (USGC's) global network is the voice of U.S. farmers and agribusinesses overseas - working 24 hours a day, seven days a week, 365 days a year to increase demand for U.S. corn, ethanol and distiller's dried grains with solubles (DDGS). With a full-time presence in 28 locations, the Council operates programs and works with members and customers in more than 50 countries and the European Union. Missouri Corn board member Jay Fischer of Jefferson City currently sits on the Council's board of directors.

#### **Japan Doubles Ethanol Efforts**

A significant milestone was celebrated in May when Japan announced its intentions to double its ethanol consumption by 2030. The Council sent a delegation to conduct meetings with government officials and leading industry figures after the move was announced to ensure Japan, already a top-10 export market for U.S. ethanol, experiences a smooth transition to higher ethanol blends.

#### **Expanding Efforts in India**

After years of efforts to establish a permanent physical presence, the Council's India office opened its doors in July. The Council has been involved in the region for decades and now officially has a firm base of

operations to further grow U.S. exports. India is our second largest market for ethanol but holds significant growth opportunities. The country currently imports approximately 150 to 170 million gallons, but the market potential could be closer to 440 million gallons, equating to approximately 90 million bushels in additional corn demand.

#### **Building Markets and Relationships at Export Exchange**

There is a saying that countries don't trade; people do. Allowing buyers and sellers to build and sustain relationships has been a hallmark of Council activities worldwide. This year, nearly 500 attendees, including more than 200 international customers from 50 countries, attended the Export Exchange conference in Minneapolis. The biennial event hosted in October by the U.S. Grains Council, Growth Energy and the Renewable Fuels Association is already paying dividends. According to surveys of overseas grain buyers who attended, \$225 million in grain and ethanol coproducts were purchased as a result.



#### Egypt and Saudi Arabia Trade Team

Ahead of the Export Exchange conference, a team of grain buyers from Saudi Arabia and Egypt stopped at Missouri Corn board member Mark Scott's farm in Wentzville and the ADM elevator and barge loading facility in St. Louis. With Egypt consistently the largest corn importer in the Middle Eastern, European, and African markets, and conflict in Ukraine causing disruptions in the region, buyers are more interested in expanding diversity in their supply.

A trade team from India also traversed the state for a firsthand look at the ethanol value chain. Comprised of members from India's automotive manufacturers, oil companies, and the country's Governmental Energy Transition

India Trade Team

Team, the trade group joined

Council and Missouri Corn staff to see the process from corn plant to fuel pump. Starting with a visit to Missouri Corn board member Adam Casner's farm in Carrollton, the team also toured two ethanol plants and a retail fuel location offering mid-level ethanol blends. India previously established the goal of transitioning from an E10 to an E20 blending requirement by 2025.

### Second Highest Year on Record for Exports

Exports of U.S. grains in all forms (GIAF) for the marketing year 2021/2022 totaled more than 122 million metric tons, the second-highest year on record, according to data from the U.S. Department of Agriculture (USDA) and analysis by the U.S. Grains Council (USGC).

#### A Global Market Perspective

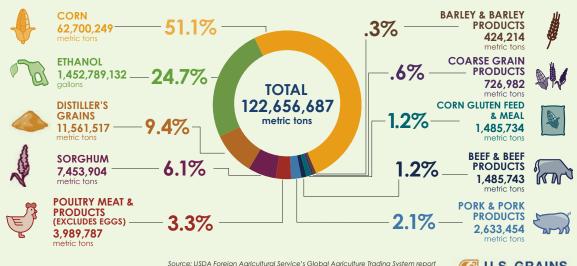
- 1. Corn More than 60 countries across the globe purchased U.S. corn in the 2021/22 marketing year, which ended Aug. 31.

  Exports totaled 2.5 billion bushels, valued at an estimated \$19 billion. Nearly all top 10 countries remain unchanged from the previous year, with movements in rank primarily due to Canada's record corn purchases. While exports to China decreased, poor weather conditions contributed to a record of nearly \$2 billion in sales to Canada, placing it as our fourth-largest market.
- 2. Ethanol U.S. ethanol exports saw the third-largest marketing year on record, totaling 1.45 billion gallons, worth \$4 billion, up 230 million gallons from 2020/21. Ethanol remained a robust and diversified market with 79 countries purchasing the renewable fuel in 2021/22. Total marketing year exports were up in eight of the top 10 markets, with Canada, the EU, Nigeria, Singapore and the UK all hitting new records for ethanol exports.
- 3. DDGS U.S. DDGS exports totaled 455 million bushels, valued at \$3 billion in 2021/22, nearly equal to the previous year. Mexico, Vietnam and South Korea remain the top three markets, with more than 50 countries purchasing U.S. DDGS in 2021/22.

International markets are becoming more competitive, and Missouri Corn's partnership with the U.S. Grains Council ensures corn growers are at the forefront of each opportunity. At home or abroad, Missouri Corn and its partners are working to promote, grow and defend markets for your grain.

#### How U.S. Grain Was Exported in 2021/2022

The U.S. Grains Council's feed grains in all forms calculation offers a holistic view of feed grain sold to overseas customers in both unprocessed and value-added forms. This calculation includes corn-equivalent exports of U.S. corn, sorghum, barley, distiller's dried grains with solubles (DDGS), ethanol, corn gluten meal (CGM), meat and poultry.



Source: USDA Foreign Agricultural Service's Global Agriculture Trading System report for marketing year Sept. 1, 2021, to Aug. 31, 2022.



Missouri Corn board member Brian Lehman testifies on the benefits of increased ethanol access at the State Capitol.



MCGA board member Patrick Seyer testifies during a virtual EPA hearing on the proposed Renewable Volume Obligations. MCGA President
Jay Schutte
joins NCGA and
affiliated states
to share concern
over skyrocketing
fertilizer prices
and unveil a study
from Texas A&M
University.

Missouri Corn Growers

Association members

to visit with legislators on the economic contributions of corn and ethanol during the 2022 MCGA Annual Meeting &

Legislative Day.

convene in Jefferson City

After
many years
of hard work, MCGA
celebrates the full funding of
\$732 million to improve critical
infrastructure on the

infrastructure on th Mississippi River.

**FEBRUARY** 



Missouri Corn joins the U.S. Army Corps of Engineers, U.S. Coast Guard, Missouri River navigators, and other stakeholders to discuss ways to ensure the Missouri River stays open for business.

#### MARCH

Missouri Corn and Missouri Soybeans host a cover crop field day in Columbia.



Missouri Corn hosts six winter meetings across the state to provide updates on policy initiatives and encourage feedback from growers.



The U.S. Army Corps of Engineers and Missouri Department of Natural Resources joins Missouri Corn on a site visit for the Lower Missouri River Flood Risk Resiliency Study. While at MCGA board member Jay Fischer's farm, the group had the opportunity to have in-depth conversations regarding improved flood protection.

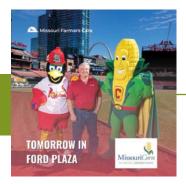


The 2022 Corn Congress convenes at Commodity Classic with Missouri grower-leaders weighing in on NCGA policy positions for the year.

APRIL

President
Biden grants
an emergency E15
waiver, with support from
corn and ethanol
organizations.

Care to help introduce 3.5 million \$t. Louis
Cardinals fans to Missouri agriculture.



#### **APRIL**

Seven recipients o the 2022 Missouri Corn Scholarship Program are



Missouri Corn supports Missouri FFA members during the state FFA convention in Columbia, MC



Wine Trail takes place in Hermann, with Missouri CommonGround volunteers sharing more about their family farms with 850 participants.

make weekly

the legislative



Missouri CommonGround volunteers Kaitlin Flick and Addie Yoder are featured on the Missouri Farmers Care Stand for Ag podcast, sharing how the program and volunteers work to answer questions related to today's food production.



The 2022-23 Missouri FFA Association officer team visits the Missouri Corn office to talk all things corn and ethanol.



Missouri Corn joins partners at the State Capitol to celebrate the passage of the eminent domain reform bill.



A team from
India visits Missouri for
a firsthand look at the ethanol
value chain. Stops included retail fuel
locations, Mid-Missouri Energy, LLC, ICM
and Missouri Corn board member
Adam Casner's farm near
Carrollton, MO.





Missouri Corn hosts the eighth Missouri FFA Association HYPE Academy to help build future agriculture advocates.



Missouri Corn is on hand as HB 2005, which helps protect property rights, is signed by Gov. Mike Parson.

Missouri
CommonGround
volunteers visit
St. Louis to
interact with
other advocates,
and share
agriculture's story.





CornRoots participants travel to Washington, D.C., to complete the program, sharing the importance of corn production with elected officials in non-corn-producing states.



Grower leaders participate in NCGA's Corn Congress to finalize policy priorities and positions. After
months of
raising awareness
and calling for action, U.S.
International Trade Commission rules in
favor of corn farmers and against imposing
tariffs on nitrogen fertilizers imported
from Russia and Trinidad
and Tobago.



MCGA
welcomes
members
and industry
partners to
the course
for industry
updates and

Missouri growers
attend the U.S. Grains
Council annual
membership meeting,
working to promote
U.S. corn and corn
co-products to
buyers worldwide.



#### **AUGUST**



Grower leaders push for increased support of ag tax credits through MASBDA with elected officials during the Missouri State Fair.



Missouri Corn board members Brian
Lehman and Ryan
Meyerkorth travel to Mexico to see the Missouri Cornsupported stinger in action. The equipment cuts the time to unload rail cars of distillers' grains from 8 hours to just 20 minutes, increasing productivity and sales.

Missouri Common-Ground volunteer Kaitlin Flick provides insight into corn production from an agronomist's perspective for the National Common-Ground social media accounts.

#### **SEPTEMBER**



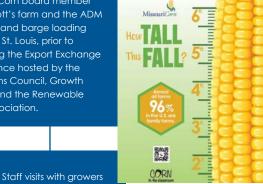
Missouri Corn hosts a trade team from Brazil to showcase U.S. ethanol production, logistics and operational practices. While in the Show-Me State, the group stopped at Ursa Farmers' Cooperative, POET-Laddonia and MCGA President Jay Schutte's farm.



wCGA talks through issues with growers and industry partners during two membership clay shoots.

After much effort and many roadblocks, MCGA celebrates the successful passage of the ag tax credits bill with Gov. Mike Parson and members of the Missouri legislature.

Major feed grain buyers from Saudi Arabia and Egypt join Missouri Corn on visits to Missouri Corn board member Mark Scott's farm and the ADM elevator and barge loading facility in St. Louis, prior to attending the Export Exchange Conference hosted by the U.S. Grains Council, Growth Energy and the Renewable Fuels Association.



Selfie stations are provided to corn mazes statewide to highlight family-owned farms and corn education materials available through Missouri Corn.



MCGA organizes an opportunity for growers to get to know U.S. District 4 congressional candidate Mark Alford at a meet and greet in Lamar.

Missouri Corn leads the charge to collect thousands of signatures on the petition urging EPA to protect farmers' use of atrazine.



during grain delivery stops in Malta Bend, Canton, Adrian, Scott City and Carrollton.



Third-grade teachers across Missouri receive free Corn in the Classroom materials to teach students about the many uses of field corn.



New leadership for the 2022-2023

Fiscal Year is announced.

Missouri Corn once again proudly sponsors the 2022 Missouri Leopold Conservation Award, presented by Missouri Farmers Care.

#### **NOVEMBER**



Bradley Schad discusses corn demand with farm broadcasters at the National Association of Farm Broadcasting Kansas City.

#### **DECEMBER**



The 12th CornRoots class kicks off in Jefferson City, focusing techniques in

Through a partnership with NCGA and fellow corn states, the second largest pump manufacturer announces all new fuel dispensers will be ULcertified up to 40 percent ethanol (E40).





#### Missouri Corn Growers Association Financial Summary

#### Overview

Total Income	\$842,893
Total Expenses	\$885,518

6 1.1.1.1	6040 000
Contributions	\$700,000
Other	\$121,663
Dues	\$21,230

#### **Expenses**

Subtotal	\$885.518
Market Development	\$336,259
Legislative & Public Policy	\$405,016
General & Administrative	\$144,243

#### Missouri Corn Merchandising Council Financial Summary

#### Overview

Total Income	\$5,132,748
Total Expenses	\$6,178,141

#### **Expenses**

Subtotal	¢4 170 1 <i>4</i> 1
Market Development	4,428,499
Value Enhancement	\$258,444
Production Stewardship	\$428,430
Communication & Grower Services	\$842,310
General & Administrative	\$220,458

## Missouri Corn Board of Directors

A 14-member board of grower-leaders elected by their peers volunteer their time to direct both the Missouri Corn Growers Association and the Missouri Corn Merchandising Council.

#### DISTRICT 1



Ryan Meyerkorth • Rock Port MCMC Secretary USGC Value Added



**Dylan Rosier • Mound City**MCGA Secretary/Treasurer
USGC Western Hemisphere

#### **DISTRICT 2**



Matt Lambert • Laclede MCMC Vice Chairman NCGA Market Development



Adam Casner • Carrollton

#### **DISTRICT 3**



Jay Schutte • Benton City
NCGA Risk Management & Transportation
USGC Asia



Brent Hoerr • Palmyra
MCMC Chairman
NCGA Sustainable Ag Research
USGC Innovation and Sustainability

#### **DISTRICT 4**



**Brice Fischer • Rich Hill** 



Greg Bertz • Mayview

#### **DISTRICT 5**



Brandon Thiel • Marshall



Brian Lehman • Versailles
MCGA Vice President
NCGA Member & Consumer Engagement
USGC Middle East/Africa

#### **DISTRICT 6**



Jim Boerding • St. Charles



Dan Kuenzel • Washington

#### DISTRICT 7



Clint Stephens • Advance
MCGA President
NCGA Production Technology Access



Patrick Seyer • Oran MCMC Treasurer

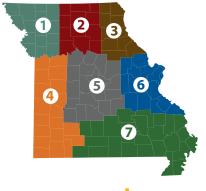
#### **EX OFFICIO**



**Jay Fischer • Jefferson City** USGC Board of Directors



Gary Porter • Mercer
NCGA Board of Directors
NCGA Commodity Classic Committees
NCGA Risk Management
USGC Ethanol



Missouri Corn

\*MCGA = MISSOURI CORN
GROWERS ASSOCIATION
Established in 1978, the Missouri Corn
Growers Association (MCGA) is a
grassroots organization of farmermembers dedicated to protecting
the rights of members, building new
markets for corn, and increasing
opportunities for Missouri corn farmers
through sound public policy.



\*MCMC = MISSOURI CORN
MERCHANDISING COUNCIL
The Missouri Corn Merchandising Council
(MCMC) was formed in 1984 after a
referendum was passed to establish a
one-half cent per bushel corn checkoff.
Missouri growers voted in 2008 to
increase the checkoff to one cent per
bushel, strengthening investments in the
development and expansion of corn
markets, educating customers, and
exploring new research opportunities.



\*NCGA = NATIONAL CORN GROWERS ASSOCIATION



\*USGC = U.S. GRAINS COUNCIL

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<sup>\*</sup> Data provided by the USDA-NASS Missouri Ag Statistics.